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Securities and Exchange

SEC.... Washington, D.C. 20549

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ANNUAL AUDITED REPORT
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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING                                   | 07/01/15 AND ENDING             |  | 06/30/16   |  |  |  |  |
|---|---------------------------------|--|--|--|--|--|--|
|   | MM/DD/YY                        |  | MM/DD/YY   |  |  |  |  |
| A. REGISTRANT IDENTIFICATION                                      |                                 |  |  |  |  |  |  |
| NAME OF BROKER-DEALER: TRIAD                                      | SECURITIES CORP.                | <u>.</u>   | OFFICIAL USE ONLY  |  |  |  |  |
| ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) |                                 |  | FIRM I.D. NO.  |  |  |  |  |
| 111 BROADWAY, 11th FLOOR  |                                 |  |  |  |  |  |  |
| AND CONTRACTOR AND            | (No. and Street)                | , dictar and the first of the second state of the second second second second second second second second second |  |  |  |  |  |
| NEW YORK,   | NY 🖪                            | **************************************   | 0006   |  |  |  |  |
| (City)  | (State)                         | (Z   | ip Code)   |  |  |  |  |
| NAME AND TELEPHONE NUMBER OF PERS                                 | ON TO CONTACT IN                |  | ORT<br>212) 349-1006   |  |  |  |  |
|   |                                 | (  | Arez Code - Telephone Number)  |  |  |  |  |
| B. ACCOU  | JNTANT IDENTIF                  | CATION   |  |  |  |  |  |
| INDEPENDENT PUBLIC ACCOUNTANT who                                 | se opinion is contained i       | n this Report*   |  |  |  |  |  |
| FULVIO & ASSOCIATES, LLP ATTN: JOHN FULVIO, CPA                   |                                 |  |  |  |  |  |  |
| (Na   | me – if individual, state last, | first, middle name)  | and the second section of the second section of the second section of the section |  |  |  |  |
| 5 WEST 37th STREET, 4th FI  | L , NEW YORK                    | NY   | 10018  |  |  |  |  |
| (Address)   | (City)                          | (State)  | (Zip Code)   |  |  |  |  |
| CHECK ONE:  |                                 |  |  |  |  |  |  |
| Certified Public Accountant                                       |                                 |  |  |  |  |  |  |
| Public Accountant   |                                 |  |  |  |  |  |  |
| Accountant not resident in United                                 | States or any of its poss       | essions.   |  |  |  |  |  |
| FOR OFFICIAL USE ONLY   |                                 |  |  |  |  |  |  |
|   |                                 |  |  |  |  |  |  |
|   |                                 |  |  |  |  |  |  |

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)



# **OATH OR AFFIRMATION**

| I, _  |  | ARTHUR LINDEN  | , swear (or affirm) that, to the                                 |  |  |  |
|---|--|--|--|--|--|--|
| best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of |  |  |  |  |  |  |
| TRIAD SECURITIES CORP. , as of  |  |  |  |  |  |  |
|   |  | JUNE 30, 2016 , are true and corre   | ect. I further swear (or affirm) that neither the company        |  |  |  |
| nor a   | iny pai  | rtner, proprietor, principal officer or director has any pr  | oprietary interest in any account classified solely as that      |  |  |  |
|   |  | ner, except as follows:  | ·  |  |  |  |
| Ula   | Custon   | ier, except as follows.  |  |  |  |  |
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|   | _  |  |  |  |  |  |
|   |  | CYNTHIA DEMARCO  | Mark Pi  |  |  |  |
|   |  | Notary Public, State of New York<br>No. 01DE5057091  | Signature  |  |  |  |
|   |  | Qualified in New York County   | Signature  |  |  |  |
|   |  | Commission Expires March 18, 2018  | CEO/REGISTERED PRINCIPAL   |  |  |  |
|   |  | $\bigcap Q_{\alpha} = \bigcap Q_$ | Title  |  |  |  |
|   |  | C pe =   |  |  |  |  |
|   |  | Notary Public  |  |  |  |  |
|   |  |  |  |  |  |  |
|   |  | ** contains (check all applicable boxes):  |  |  |  |  |
|   | (a)  | Facing page.   |  |  |  |  |
| abla  | (b)  | Statement of Financial Condition.  |  |  |  |  |
|   | (c)  | Statement of Income (Loss).  |  |  |  |  |
|   | (d)  | Statement of Cash Flows.   |  |  |  |  |
|   | (e)  | Statement of Changes in Stockholders' Equity or Partne   |  |  |  |  |
|   | (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. |  |  |  |  |  |
|   | (g)  | Computation of Net Capital.  |  |  |  |  |
|   | (h)  | Computation for Determination of Reserve Requirement   | s Pursuant to Rule 15c3-3.                                       |  |  |  |
|   | (i)  | Information Relating to the Possession or Control Requi  |  |  |  |  |
|   |  |  |  |  |  |  |
|   | ٧,   | Computation or Determination of the Reserve Requirem   |  |  |  |  |
|   | (k)  | •  | tements of Financial Condition with respect to methods of        |  |  |  |
| _   | ()   | consolidation.   |  |  |  |  |
|   | (1)  | An Oath or Affirmation.  |  |  |  |  |
|   | (m)  | A copy of the SIPC Supplemental Report.  |  |  |  |  |
|   | (n)  |  | exist or found to have existed since the date of previous audit. |  |  |  |
|   | (0)  | Supplemental Independent Auditors' Report on Internal  |  |  |  |  |

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# TRIAD SECURITIES CORP. STATEMENT OF FINANCIAL CONDITION JUNE 30, 2016

### **ASSETS**

| Cash and Cash Equivalents Deposits with clearing brokers Commissions receivable from clearing brokers Commissions receivable from other broker dealers Fixed and intangible assets (less accumulated depreciation of \$223,557) Other assets | \$ 473,034<br>1,000,000<br>1,076,294<br>76,088<br>56,640<br>198,545 |
|--|---|
| TOTAL ASSETS   | \$ 2,880,601  |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |   |
| Liabilities:   |   |
| Current Liabilities: Accrued bonus payable Accounts payable and accrued expenses Total Current Liabilities   | \$ 210,000<br>425,173<br>635,173                                    |
| Long-Term Liabilities: Sub-lease security deposits Note payable Total Long-Term Liabilities  | 24,000<br>250,000<br>274,000  |
| TOTAL LIABILITIES  | 909,173   |
| Subordinated Loan:   | 250,000   |
| Stockholders' Equity: Common stock, no par value, 200 shares authorized, issued and outstanding Additional paid-in capital Retained earnings   | 24,950<br>208,088<br>1,488,390                                      |
| TOTAL STOCKHOLDERS' EQUITY   | 1,721,428   |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY   | \$ 2,880,601  |

The accompanying notes are an integral part of this financial statement.

### **NOTE 1 - ORGANIZATION**

Triad Securities Corp. (the "Company") was incorporated in New York on July 8, 1976. The Company is a broker-dealer in securities registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company's principal office is located in New York City, NY. The Company acts primarily as an introducing broker forwarding transactions to four other FINRA members on a fully disclosed basis.

The Company operates under the provisions of Paragraph (k)(2)(ii) of rule 15c3-3 of the Securities Exchange Act of 1934 and, accordingly, is exempt from the remaining provisions of that rule. Essentially, the requirements of Paragraph (k)(2)(ii) provide that the Company clear all transactions on behalf of customers on a fully disclosed basis with a clearing broker-dealer, and promptly transmit all customer funds and securities to the clearing broker-dealer. The clearing broker-dealer carries all of the accounts of the customers and maintains and preserves all related books and records that are customarily kept by a clearing broker-dealer.

In addition, the Company operates under the provisions of Paragraph (k)(2)(i) of rule 15c3-3 of the Securities Exchange Act of 1934 for its commission recapture/rebate program. Accordingly, the Company established and maintains a "Special Account for the Exclusive Benefit for Customers." This account is required to be funded in an amount equal to or exceeding any payables associated with the commission recapture/rebate program.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Revenue Recognition: The Company receives commission income in accordance with the terms of its agreements with clearing broker-dealers. Commission income and related expenses are recognized on a trade-date basis.

Equipment/Furniture: Equipment/Furniture is depreciated using the declining balance method over their estimate useful lives, ranging from five (equipment) to seven years (furniture). This is a departure from accounting principles generally accepted in the United States of America ("GAAP"), which require straight-line depreciation; however, the departure is immaterial to the financial statements taken as a whole.

Software: Software is amortized on a straight-line basis over three years.

<u>Leasehold Improvements</u>: Leasehold improvements are amortized on a straight-line basis over the lesser of the economic useful life of seven years or the term of the lease.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Taxes: The Company has elected to be taxed as an S Corporation under the Internal Revenue Code and New York State law. Accordingly, the Company is not subject to Federal and State income taxes. The Company is subject to New York City income taxes.

The Company complies with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 740, Income Taxes which requires an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed for differences between the financial statement and tax basis of assets and liabilities that will result in taxable or deductible amounts in the future, based on the enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established, when necessary, to reduce the deferred income tax assets to the amount expected to be realized.

ASC 740 provides guidance for how uncertain tax positions should be recognized, measured, presented, and disclosed in the financial statements. ASC 740 requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Company's tax returns to determine whether the tax positions are "more-likely-than-not" of being sustained by the applicable tax authority. Tax positions not deemed to meet the more-likely-than-not threshold would be recorded as a tax benefit or expense in the current year. The Company determined that there are no uncertain tax positions which would require adjustments or disclosures on the financial statements.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Although these estimates are based on management's knowledge of current events and actions it may undertake in the future, they may ultimately differ from actual results.

<u>Fair Value Measurements</u>: FASB ASC 820, Fair Value Measurement has no material effect on these financial statements.

#### NOTE 3 - LEASE COMMITMENTS AND CONTIGENCIES

On December 23, 2010, the Company extended its non-cancelable operating lease for its principal premises through July 31, 2019. The first month of rent, in each successive twelve month period under the lease, is eligible for abatement provided the Company does not default under any provision of the lease. The lease is subject to escalations for the increases in the Company's pro rata share of real estate taxes and other operating expenses. Minimum annual rentals under the renewed non-cancelable lease are as follows:

## NOTE 3 - LEASE COMMITMENTS AND CONTINGENCIES (continued)

### Year ending June 30,

| 2017<br>2018<br>2019 | \$ 819,919<br>841,294<br>860,175 |
|----------------------|----------------------------------|
| 2020                 | 71,812                           |
| Total                | <u>\$ 2,593,200</u>              |

These amounts do not consider the eligible abatement.

Rent expense is recorded on a straight-line basis over the lease term. Rent expense for the fiscal year ended June 30, 2016 was \$819,977, which is included in general and administrative expenses on the statement of operations.

For the year ended June 30, 2016, the Company has not recognized any liability in its financial statements for any lawsuit or potential lawsuit.

The Company had no equipment rental commitments, no underwriting commitments, and no contingent liabilities at June 30, 2016 or during the year then ended.

The Company licenses office space to various parties with various termination dates. Total license income for the year ended June 30, 2016 was \$198,771, and was included in other income on the statement of operations. Minimum annual licensing income under non-cancelable licensing agreements are as follows:

### Year ending June 30,

| 2017<br>2018 | \$ 248,780         |
|--------------|--------------------|
| 2019         | 149,062<br>153,533 |
| 2020         | 13,113             |
| Total        | \$ 564,488         |

### NOTE 4 - NET CAPITAL REQUIREMENT

The Company is subject to the SEC Uniform Net Capital Rule 15c3-1. This Rule requires the maintenance of minimum net capital and that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 and that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed, 10 to 1. At June 30, 2016 the Company's net capital of \$1,860.961, was \$1,610,961 in excess of its minimum requirement of \$250,000. The Company's ratio of aggregate indebtedness to net capital was 0.49 to 1.

#### NOTE 5 - CONCENTRATION OF RISK

The Company maintains cash balances with a financial institution which, at times, may exceed the FDIC insurable limit.

#### NOTE 6 - RELATED PARTY TRANSACTIONS

The Company is affiliated with Triad Securities Limited ("TSL") through common ownership. The Company has a support agreement in place, on a month to month basis, to receive or provide marketing, customer support, advisory, and financial services from or to TSL for an agreed upon fee. Either party may terminate this agreement by giving one month's prior written notice. For the year ended June 30, 2016, TSL paid net fees of \$85,645 to the Company, which is included as a reduction to other expenses on the statement of operations.

### NOTE 7 - DUE FROM AND DEPOSITS WITH CLEARING BROKERS

The Company clears all its securities transactions including their own customer transactions through their clearing brokers, BNP Paribas Prime Brokerage Inc., National Financial Services LLC, Wedbush Securities Inc. and ICBC Financial Services LLC, pursuant to the clearance agreements. Commissions receivable from clearing brokers on the statement of financial condition is from these brokers.

As part of these agreements with its clearing brokers, the Company maintains good faith deposits totaling \$1,000,000, which are included on the statement of financial condition. The deposits with the clearing brokers consist of cash.

### NOTE 8 - FIXED AND INTANGIBLE ASSETS

Details of fixed and intangible assets at June 30, 2016 are as follows:

| Computer equipment                              | \$<br>188,024 |
|---|---------------|
| Furniture                                       | 3,510         |
| Software  | 17,887        |
| Leasehold improvements                          | <br>70,776    |
| Total fixed and intangible assets, at cost      | 280,197       |
| Less: accumulated depreciation and amortization | <br>223,557   |
| Net fixed and intangible assets                 | \$<br>56,640  |

#### NOTE 9 - NOTE PAYABLE

During 2016, the Company entered into a promissory note with Judith Schultz, an indirect owner (through a trust) of the Company, by which the Company borrowed the principal amount of \$250,000. The note is an unsecured obligation of the Company and is due to mature on January 22, 2021. Interest is payable upon maturity at a rate equal to three percent (3.0%) per annum.

# NOTE 10 - SUBORDINATED LOAN

During 2016, the Company entered into a subordinated loan agreement with Judith Schultz, an indirect owner (through a trust) of the Company, by which the Company borrowed the principal amount of \$250,000. The loan is due to mature on March 21, 2021. Interest is payable upon maturity at a rate equal to three percent (3.0%) per annum.

The subordinated loan, under appendix D of Rule 15c3-1, provides the Company with additional regulatory capital which is subject to the Rule's "Debt Equity Ratio" requirements, which cannot exceed 70% for a period in excess of 90 days. At June 30, 2016, the Company's Debt-Equity Ratio was 0.13 to 1.

### **NOTE 11 - RETIREMENT PLANS**

The Company has a 401(k) retirement savings plan covering all employees who meet eligibility requirements. Each year the Company has the option of making discretionary contributions. There was no contribution made for the year ended June 30, 2016.

#### NOTE 12 - OFF-BALANCE-SHEET RISK

As discussed in Note 1, the Company's customers' securities transactions are introduced on a fully disclosed basis with its clearing broker-dealers. The clearing broker-dealers carry all of the accounts of the customers of the Company and are responsible for execution, collection of and payment of funds and, receipt and delivery of securities relative to customer transactions. Off-balance-sheet risk exists with respect to these transactions due to the possibility that customers may be unable to fulfill their contractual commitments wherein the clearing broker-dealers may charge any losses it incurs to the Company. The Company seeks to minimize this risk through procedures designed to monitor the credit worthiness of its customers and by insuring that the customers' transactions are executed properly by the clearing broker-dealers.

#### **NOTE 13 - GUARANTEES**

FASB ASC 460, Guarantees, requires the Company to disclose information about its obligations under certain guarantee arrangements. FASB ASC 460 defines guarantees as contracts and indemnification agreements that contingently require a guarantor to make payments to the guaranteed party based on changes in an underlying value (such as an interest or foreign exchange rate, security or commodity price, an index or the occurrence or nonoccurrence of a specified event) related to an asset, liability, or equity security of a guaranteed party. This guidance also defines guarantees as contracts that contingently require the guarantor to make payments to the guaranteed party based on another entity's failure to perform under an agreement, as well as indirect guarantees of the indebtedness of others.

The Company has issued no guarantees at June 30, 2016 or during the year then ended.

#### NOTE 14 - SUBSEQUENT EVENTS

Subsequent events have been evaluated and no subsequent events have been identified which require disclosure.